

Message Text

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ACTION COME-00

INFO OCT-01 EUR-12 ISO-00 EB-07 RSC-01 /021 W

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R 301623Z JAN 75

FM AMEMBASSY BRUSSELS

TO SECSTATE WASHDC 3032

UNCLAS BRUSSELS 0843

PLEASE PASS TO SUZANNE PORTER, TRADE POLICY DIVISION,
OEWTA/BEWT/COMMERCE

E.O. 11652: N/A

TAGS: EEW, EFIN, XG

SUBJECT: BARTER-SWITCH HOUSES IN EAST-WEST TRADE

REF: STATE A-152, 1/10/75

1. THE FOLLOWING BELGIAN FIRMS ENGAGE IN BARTER AND/OR
SWITCH TRADE WITH EAST EUROPEAN COUNTRIES, THE USSR, AND
PERHAPS THE PRC:

INTEROCEAN, 181 CHAUSSEE DE LA HULPE, 1170 BRUSSELS

TELEX: 21767; TELEPHONE: 673.99.60

EUINTRADE, 181 CHAUSSEE DE LA HULPE, 1170 BRUSSELS

TELEX: 26639; TELEPHONE: 673.99.60

2. BOTH OF THE ABOVE FIRMS ARE PART OF THE "LAMBERT GROUP"
OF COMPANIES AND INTEROCEAN IS A MAJOR STOCKHOLDER IN
EURINTRADE. (NOTE THAT ALTHOUGH THE FIRMS HAVE DIFFERENT
TELEXES, THEY SHARE THE SAME TELEPHONE NUMBER AND ADDRESS.)
A MAJOR PORTION OF INTEROCEAN'S BUSINESS IS BARTER AND SWITCH
TRANSACTIONS. EUINTRADE DOES ONLY A LITTLE BARTER TRADE,
SPECIALIZING INSTEAD IN DIRECT REPRESENTATION OF WESTERN
COMPANIES IN THE SOVIET UNION AND CERTAIN EAST EUROPEAN
COUNTRIES.

3. REFERENCE AIRGRAM ALSO REQUESTED INFORMATION ABOUT
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BELGAFRIC, BRUSSELS. THAT FIRM ACTS AS AGENT-DISTRIBUTOR,

EXPORTING MAINLY TO AFRICAN COUNTRIES. IT DOES NOT HANDLE
BARTER TRANSACTIONS. FOR YOUR INFORMATION, HOWEVER, ITS
ADDRESS IS 142A AVENUE LOUISE, 1050 BRUSSELS, TELEPHONE
648.55.16.RENNER

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NNN

Message Attributes

Automatic Decaptoning: X
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